# NYKEERAH SMITH

## CONTACT

- **\** 267-270-8295
- nykeerahs@gmail.com
- Philadelphia, PA

# EDUCATION

North Carolina A&T University-Greensboro, NC

Bachelors of Arts (BA) in Psychology, anticipated May 2028 Cumulative GPA: 3.2 (1x Deans list)

#### **High School**

Constitution High School-Philadelphia,PA 2020-2024

Memberships: National honors society, Black student union

# SKILLS

- Communication
- · Project management
- Time Management
- Customer service
- Problem solving
- Teamwork

## LANGUAGES

English: FluentSpanish: Basic

## **PROFILE SUMMARY**

Reliable and adaptable professional with strong communication skills, a solid work ethic, and a commitment to delivering high quality results. Experienced in handling responsibilities with professionalism and efficiency. Quick to learn, eager to contribute and work hard with a positive attitude.

## **WORK EXPERIENCE**

## Rocksteady Promotions-Philadelphia, PA

2025 - PRESENT

#### Sales and Marketing assistant

- Understand customer base and company products to better recommend service enhancements to customers that will help increase sales
- Work alongside with other Management Associates to establish, monitor, and record weekly targets and goals
- Participate in weekly sales meetings by providing new ideas that will improve sales margins based on consumer feedback
- Promote our sales face to face with our customers

## YOACAP - Philadelphia, PA

2024

#### **Activities Leader**

 Panned, Organized, and led daily activities for the age groups of 13-17 throughout the summer

#### PHL Connected-Philadelphia, PA

#### Sales Associate

 Contacted eligible residents by phone to inform them about free internet service through the PHLConnected initiatives 2022-2023

- · Maintained accurate call records
- Clearly explained program benefits and enrollment steps