

John A. Hart

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EDUCATION

University of Connecticut, Storrs, Connecticut
Bachelor of Science, Business
Major: Finance

May 2028

SKILLS

Computer: Microsoft Excel, HTML, Adobe Photoshop, Google Sheets
Language: Spanish

Certifications/ Awards: Bloomberg Market Concepts Certification, Real Estate License, First Aid; AED, CPR, National Pitch Competition; First Place Award Recipient

EXPERIENTIAL LEARNING

IBM Target Case Competition, Storrs, CT
Participant

November 2024

- Selected to participate in a case competition involving divestment and resource allocation for a large technology company
- Researched the industry and identified ways to increase profit margin
- Worked with a team to present findings to a panel of judges
- Developed a successful presentation and defense of recommendations

Johnson & Johnson Cornell Hackathon, Manhattan, NY
Participant- Winner for “Most Immersive Experience”

November 2024

- Selected to participate in a case competition involving the hiring process structure for a large pharmaceutical company
- Researched the industry and identified ways to increase accuracy in client matching using artificial intelligence
- Worked with a team to present findings to a panel of judges
- Developed a successful presentation and defense of recommendations

WORK EXPERIENCE

UConn Office of Accounting, Storrs, CT
Student Administrative Assistant

August 2024 – Present

- Assisted with daily accounting operations by organizing financial records, processing invoices, maintaining data accuracy, and supporting the team in meeting project deadlines.
- Aided in collaboration, expansion, and outreach efforts.
- Provided administrative support to the accounting team by scheduling meetings, preparing financial reports, and conducting data entry, enhancing office efficiency and workflow.
- Reviewed and verified financial documents for compliance with university policies, contributing to streamlined auditing and reporting processes.
- Leveraged Excel and accounting software to manage data, create detailed reports, and improve data accessibility for the team, ensuring quick retrieval and accuracy of financial information.

Generation S.O.S, Westport, CT
Internship

September 2023 – Present

- Organized funding, economic opportunities, and budgeting.
- Assisted in collaboration, expansion, and outreach efforts.
- Collaborated with team members to create a comprehensive social media strategy.
- Analyzed financial statements to identify areas of improvement in business operations.
- Developed and maintained relationships with funding sources to ensure timely access to capital.

Birddogs, Westport, CT
Corporate Sales Analyst

March 2023 – September 2023 (Seasonal)

- Built a nationwide data-collection platform for sales and customer profiling integrated within the POS systems.
- Analyzed market trends, pricing models, and competitor data to identify opportunities for improvement.
- Created comprehensive reports of sales performance metrics such as lead generation, conversion rates, and ROI.
- Identified areas of opportunity in current sales processes and developed solutions to improve efficiency.
- Performed daily data entry tasks to maintain accurate records of customer orders and preferences.

ASSOCIATIONS

Hillside Ventures , UConn, Analyst	January 2025 - Present
Opportunity Fund , UConn, Member	January 2025 - Present
Student Union Board of Governors , UConn, Special Events Vice Chair of Community Outreach and Development	August 2024 - Present
Investment Banking Society , UConn, Member	August 2024 - Present
Business Connections Learning Community , UConn, Member	August 2024 - Present

HIGHER EDUCATION:

Colby College, "International Relations Alongside Foreign Market Research Applications" Course
Yale University, "Financial Markets" Course
University of Pennsylvania; Wharton School of Businesses, "Introduction to Marketing" Course
Erasmus University Rotterdam, "Introduction to Economic Theories" Course
Stanford University, "Randomized Algorithms in Modern Applications" Course

SPORTS EXPERIENCE / LEADERSHIP

Saugatuck Rowing Club Crew Team , Varsity Port 6, Westport, CT	March 2022 - June 2024
<ul style="list-style-type: none">• Promoted team building and skill development among teammates• Developed the ability to focus on team goals while increasing individual skills	